

## Story Behind The Invention Of The Pavers Mate Range

I have worked in the paving industry for 18 years and during that time I have worked both in the private sector for domestic and commercial clients on various prestigious projects in the South West including The Subscription rooms in Stroud, Milsom Street and Abbey Green in Bath (for the World Heritage), and I was approached to carry out the relaying of the cobbles in The Royal Crescent in Bath.

During my time working for domestic clients I have lost count of the number of calls I received from women whose husbands or partners have had a go at laying their patios, asking me if I could visit them and see if there was anything I could do to put them right. On visiting them it became apparent that the patio slabs had been laid very unevenly with dips and dishes all over the place which were allowing water to collect as well as rocking slabs. All of these came as a result of not having a perfectly level bed underneath them. Using a spirit level to lay paving isn't as easy as it looks. I have met many DIY enthusiasts who have said that they have had ago in the past and explained that it was a shame that there wasn't a tool that would make it easier.

In the commercial world of paving this tool comes into its own and in fact whilst working on the last project I carried out In Abbey Green in Bath for the World Heritage, which was a very time consuming and monotonous job, I was inspired. I thought to myself there has got to be a quicker and easier way to do this. This is when I decided that I would design a range of tools for both the DIY enthusiasts and professionals to make these jobs easier. I knew what was needed and more importantly knew what would work for both industries, designing tools for both industries gives a greater target market.

The thing that kicked it off for me was over the years I have gained various injuries through continual manual work. I didn't wish to continue in this line of work for ever and create more problems for myself and make my injuries worse than they were already. I wanted more from life and thought that if I could make it work I would give myself and my family a good life.

I came home one night about 2 years ago and started to design, with a lot of hard work and determination and many sleepless nights I came up with pavers mate and since a further 9 tools which I intend to add to the Pavers mate range.

Pavers mate has the added advantage of being useful afterwards as it reverts to a normal level which most households and businesses own.

I designed pavers mate to be easy to use and simple to understand ("a no brainer"). It could have been made much more complicated but didn't need to be.

My company Vin-Tech Industries now has a range of products some outside of the construction world which it intends to sell or Licence to companies that can take them to market.